

April 19, 2013

**End of Sale Announcement:
Aerohive Networks HiveManager 1U Rack-mountable Appliance
(AH-HM-NR-1U)**

Aerohive is announcing the end of sale for the HiveManager 1U Rack-mountable Appliance (AH-HM-NR-1U) and all associated accessories.

Products Affected:	Aerohive Networks HiveManager 1U Rack-mountable Appliance (AH-HM-NR-1U)
Announcement Date:	April 19, 2013
End of Sale date:	April 19, 2013
End of Support date:	April 19, 2016
Region/Channel Affected:	Worldwide (Worldwide/Americas/EMEA/APAC/LATAM)

Planned End of Sale products:

AH-HM-NR-1U	Aerohive HiveManager (1U) NMS Appliance with 3 VHM licenses, 0 AP licenses, non redundant HDD and power supply
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Orders in Process:

We encourage all partners and VADs to quote and sell HiveManager NMS virtual appliance or the new High Capacity HiveManager 1U NMS appliance.

Recommended replacement product part information:

AH-HM-VA	HiveManager NMS Virtual Appliance with included 3 VHM licenses, 0 AP licenses VMWare ESX or Player
AH-HM-VA-DL	HiveManager NMS Virtual Appliance with included 3 VHM licenses, 0 AP licenses VMWare ESX or Player (delivered via download)
AH-HM-1U	High Capacity HiveManager NMS appliance with 3 VHM licenses, 0 AP licenses

Contact:

For all further questions/queries regarding inventory please reach out to your respective sales contact.

General Hardware End of Life Process

Aerohive Networks will provide 6 months notice prior to a products end of sale, at which time the product will no longer be available for order. Aerohive Networks will provide support for a period of 5 years following the End of Sale date. *Aerohive will actively maintain a software release that supports this product till End of Life.* This support includes RMA (Hardware repair or replacement). After a period of 5 years, Aerohive will categorize the product as end-of-life and at that point Aerohive will cease to provide bug fixes or RMA. At Aerohive Networks discretion, hardware may be replaced with similar or equivalent product.

The product must be covered on a valid active support contract in order to receive the services. Customers can renew support on an End of Sale product as long as it was in active support as of End of Sale date. Renewals must be continuous and cannot lapse during the time between End-of-Sale and End-of-life and re-instated later. Exceptions to this policy, if any, are listed in the End of Life bulletin/announcement of the specific products.

Key Terms

- **End of Life Policy:** A general policy guideline covering Aerohive Networks obligations to customers for products from End of Sale announcement through End-of-life
- **End of Life:** The last day that a product will be supported by Aerohive Networks
- **End of Sale:** The last day that a product will be available for order from Aerohive Network