

**November 15, 2012**

**End of Sale Announcement:  
Aerohive Networks HiveManager 2U NMS Appliance**

Aerohive is announcing the end of sale for the High Capacity HiveManager (2U) NMS Appliance.

**Products Affected:** Aerohive Networks HiveManager 2U NMS Appliance  
**Announcement Date:** November 15, 2012  
**End of Sale date:** November 15, 2012  
**End of Support date:** November 15, 2017  
**Region/Channel Affected:** Worldwide  
*(Worldwide/Americas/EMEA/APAC/LATAM)*

**Planned End of Sale products:**

AH-HM-R-2U	High Capacity HiveManager (2U) NMS Appliance with 3 VHM licenses, 0 AP licenses. Redundant HDD and power
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**Orders in Process:**

We encourage all partners and VADs to quote and sell HiveManager NMS Virtual Appliance SKUs.

**Recommended replacement product part information:**

AH-HM-VA	HiveManager NMS Virtual Appliance with included 3 VHM licenses, 0 AP licenses, VMWare ESX or Player
AH-HM-VA-DL	HiveManager NMS Virtual Appliance with included 3 VHM licenses, 0 AP licenses, VMWare ESX or Player (delivered via download)
AH-HM-NR-1U	HiveManager (1U) NMS Appliance with 3 VHM licenses, 0 AP licenses, non redundant HDD and power supply

**Contact:**

For all further questions/queries regarding inventory please reach out to your respective sales contact.

**General Hardware End of Life Process**

Aerohive Networks will provide 6 months notice prior to a products end of sale, at which time the product will no longer be available for order. Aerohive Networks will provide support for a period of 5 years following the End of Sale date. *Aerohive will actively maintain a software release that supports this product till End of Life.* This support includes RMA (Hardware repair or replacement). After a period of 5 years, Aerohive will categorize the product as end-of-life and at that point Aerohive will cease to provide bug fixes or RMA. At Aerohive Networks discretion, hardware may be replaced with similar or equivalent product.

The product must be covered on a valid active support contract in order to receive the services. Customers can renew support on an End of Sale product as long as it was in active support as of End of Sale date. Renewals must be continuous and cannot lapse during the time between End of Sale and End of Life and re-instated later.

### Key Terms

- **End of Life Policy:** A general policy guideline covering Aerohive Networks obligations to customers for products from End of Sale announcement through End of Life
- **End of Life:** The last day that a product will be supported by Aerohive Networks
- **End of Sale:** The last day that a product will be available for order from Aerohive Networks