

April 19, 2013

**End of Sale Announcement:
Aerohive Networks AP120**

Aerohive is announcing the end of sale for the AP120 and all associated accessories.

Products Affected: Aerohive Networks AP120
Announcement Date: April 19, 2013
End of Sale date: October 18, 2013
End of Support date: October 18, 2018
Region/Channel Affected: Worldwide
(Worldwide/Americas/EMEA/APAC/LATAM)

Planned End of Sale Products:

AH-AP-120-N-FCC	AP120, indoor plenum rated 2 radio 2x2 802.11a/b/g/n, 1 10/100/1000, FCC regulatory domain, without power supply
AH-AP-120-N-W	AP120, indoor plenum rated 2 radio 2x2 802.11a/b/g/n, 1 10/100/1000, configurable regulatory domain, without power supply

Planned End of Sale Accessories:

AH-ACC-BKT-120	AP120/AP110 wall and ceiling mounting bracket with security screw
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Orders in Process:

We encourage all partners and VADs to quote and sell the AP121 SKUs and plan a seamless transition from the AP120.

Recommended replacement product part information:

AH-AP-121-N-FCC	AP121, indoor plenum rated 2 radio 2x2 802.11a/b/g/n, 1 10/100/1000, USB, FCC regulatory domain, without power supply
AH-AP-121-N-W	AP121, indoor plenum rated 2 radio 2x2 802.11a/b/g/n, 1 10/100/1000, USB, configurable regulatory domain, without power supply

Contact:

For all further questions/queries please contact your sales representative.

General Hardware End of Life Process

Aerohive Networks will provide 6 months notice prior to a products end of sale, at which time the product will no longer be available for order. Aerohive Networks will provide support for a period of 5 years following the End of Sale date. *Aerohive will actively maintain a software release that supports this product till End of Life.* This support includes RMA (Hardware repair or replacement). After a period of 5 years, Aerohive will categorize the product as end-of-life and at that point Aerohive will cease to provide bug fixes or RMA. At Aerohive Networks discretion, hardware may be replaced with similar or equivalent product.

The product must be covered on a valid active support contract in order to receive the services. Customers can renew support on an End of Sale product as long as it was in active support as of End of Sale date. Renewals must be continuous and cannot lapse during the time between End-of-Sale and End-of-life and re-instated later.

Key Terms

- **End of Life Policy:** A general policy guideline covering Aerohive Networks obligations to customers for products from End of Sale announcement through End-of-life
- **End of Life:** The last day that a product will be supported by Aerohive Networks
- **End of Sale:** The last day that a product will be available for order from Aerohive Networks