

February 12, 2013

**End of Sale Announcement:
Aerohive Networks GuestManager**

Aerohive is announcing the end of sale for the Aerohive Networks GuestManager product.

Products Affected:	Aerohive Networks GuestManager
Announcement Date:	February 12, 2013
End of Sale date:	February 12, 2013
End of Support date:	February 12, 2016
Region/Channel Affected:	Worldwide <i>(Worldwide/Americas/EMEA/APAC/LATAM)</i>

Planned End of Sale products:

AH-GM-VA-DL	GuestManager Unrestricted Virtual Appliance (delivered via download)
AH-GM-UNR-1U	GuestManager (1U) Appliance Unrestricted license

Orders in Process:

We encourage all partners and VADs to quote and sell Aerohive Networks ID Manager.

Recommended replacement product part information:

AH-IDM-BASE- <i>UUU</i> -N- <i>XYR</i>	Aerohive ID Manager for <i>X</i> year(s) for <i>UUU</i> concurrent users with text messaging support. (North America)
AH-IDM-BASE- <i>UUU</i> -NOSMS-N- <i>XYR</i>	Aerohive ID Manager for <i>X</i> year(s) for <i>UUU</i> concurrent users without text messaging support. (North America)
AH-IDM-BASE- <i>UUU</i> -W- <i>XYR</i>	Aerohive ID Manager for <i>X</i> year(s) for <i>UUU</i> concurrent users with text messaging support. (International)
AH-IDM-BASE- <i>UUU</i> -NOSMS-W- <i>XYR</i>	Aerohive ID Manager for <i>X</i> year(s) for <i>UUU</i> concurrent users without text messaging support. (International)

Contact:

For all further questions/queries regarding inventory please reach out to your respective sales contact.

General Software End of Life Process

Aerohive Networks will provide support for a period of 3 years following the End of Sale date. After a period of 3 years, Aerohive will categorize the product as end-of-life and at that point Aerohive will cease to provide bug fixes. At Aerohive Networks discretion, software may be replaced with similar or equivalent product. The product must be covered on a valid active support contract in order to receive the services. Customers can renew support on an End of Sale product as long as it was in active support as of the End of Sale date. Renewals must be continuous and cannot lapse during the time between End of Sale and End of Life and re-instated later.

Key Terms

- **End of Life Policy:** A general policy guideline covering Aerohive Networks obligations to customers for products from End of Sale announcement through End of Life
- **End of Life:** The last day that a product will be supported by Aerohive Networks
- **End of Sale:** The last day that a product will be available for order from Aerohive Networks