



“After considering multiple wireless network vendors, we found that Aerohive provided the most consistent performance, reliability and coverage with a full-featured solution. Aerohive’s technology has completely transformed the quality of our wireless signal across campus and has given us the ability to provide network access to our BYOD users. From planning, to quotes to installation and configuration, we’ve had an excellent experience working with Aerohive and ICNS and look forward to working together for many years to come.”

— **Kathy Maimone**  
Director of Network  
Technology  
Hathaway Brown School

## Hathaway Brown School

### Ohio School District Supports 1:1 Program and BYOD Initiative with Aerohive’s Wireless Solution

#### About Hathaway Brown

Hathaway Brown is a dynamic and compassionate community dedicated to excellence in the education of girls. Since inception in 1876, the Hathaway Brown School has been committed to a fusion of academic and experiential learning. Hathaway Brown is located in Shaker Heights, Ohio and provides an inclusive environment that challenges girls in grades K through 12 and boys and girls in the Early Childhood Program.

#### Challenges

In 2011, Hathaway Brown started a 1-to-1 program, providing every student with an Apple iPad to enhance learning in their early childhood, primary and middle schools. In addition, Hathaway Brown implemented a BYOD program, enabling faculty and staff to utilize their personal smart phones, tablets and laptops. These eLearning initiatives made the WLAN’s reliability, security, and scalability absolutely critical but the influx of mobile devices was overwhelming the existing network. The network needed to be upgraded to support dramatically more mobile devices in each classroom, needed to be easily deployed and managed to have consistent experience for every student, and the network needed to include enhanced support for the school’s devices of choice – Apple iPads.

#### Solution

Hathaway Brown worked closely with ICNS, a technology consulting company in Berea, OH, to evaluate several networking vendors including Juniper, Enterasys, Aruba and Cisco before selecting Aerohive. Ultimately, Aerohive was chosen for its strong feature set and cost-effective, controller-less Wi-Fi solution. Hathaway Brown is currently utilizing Aerohive’s cloud-based HiveManager Online network management system, AP121s, AP330s and Bonjour Gateway.

#### Why Aerohive

- Aerohive’s HiveManager Online provides Hathaway Brown with the ability to centrally manage the network, gain visibility and easily access the system from any Internet connected device.
- Aerohive has completely improved the user experience, which significantly reduced calls to our help desk.
- With Aerohive’s technology, Hathaway Brown’s BYOD users can now simply connect with their domain credentials, eliminating shared passwords and improving overall security, and work without any delays or issues.
- Aerohive offered the most comprehensive, cost effective and complete feature set compared to all of the other considered vendors including Juniper, Enterasys, Aruba and Cisco.