



Why Aerohive

- With Aerohive zero-touch deployment, the company set up its network remotely in two continents without need for on-site IT personnel
- The intuitive interface in HiveManager Online makes it easy for Andrews Federal to monitor and control its network across all branch locations
- Built-in security features from Aerohive help ensure Andrews Federal can protect key information assets, and confidential and proprietary information
- Exceptional service and support were instrumental to Andrews Federal choosing Aerohive

"I've worked in IT for over 20 years and my biggest headache is support. The ease of management and deployment from Aerohive made my job so much easier. It was fantastic to have a knowledgeable representative on the other line to discuss ideas and ask questions. With Aerohive's superior support, along with its enterprise-class security features and cloud management, this was an ideal network solution for Andrews Federal."

— **Bill Wallace**

Information Security Manager,
Andrews Federal Credit Union

Andrews Federal Credit Union Financial Provider Selects Aerohive for Secure Cloud Networking Solution

About Andrews Federal Credit Union

Andrews Federal Credit Union was founded in 1948 to serve the needs of military and civilian personnel by providing a vast array of financial products and services. With over \$940 million in assets, Andrews Federal has grown to serve more than 100,000 members in Maryland, New Jersey, the District of Columbia, Joint Base Andrews (MD), Joint Base McGuire-Dix-Lakehurst (NJ), and military installations in central Germany, Belgium, and the Netherlands. In addition, the Credit Union serves as a financial partner with many select employee groups.

The Credit Union prides itself on offering competitively low rates for financial products such as auto loans and high yielding share certificates, as well as financial literacy programs. While serving a global membership for over 60 years, Andrews Federal has always strived to offer new products and services, enhanced account security and new options for money management to help its members achieve their financial goals.

Challenges

Andrews Federal Credit Union had long wanted to offer Wi-Fi in its branches to provide additional services to its members and allow its employees to access the corporate network. Security was a key priority since the credit union serves military personnel and handles sensitive financial data. With branches in the Eastern United States and in Europe, the company needed a controller-less solution that could easily be managed remotely. With a small IT staff, and no technical staff located in parts of Europe, Andrews Federal required a solution that was easy to deploy.

Aerohive Solution

The credit union had experience with Meraki at its headquarters, but was not satisfied with the level of security and firewall capabilities. When talking to colleagues at other credit unions, Aerohive was recommended for its enterprise-class features that Andrews Federal required. Andrews Federal deployed Aerohive AP121 access points to each branch and at its headquarters location in Maryland.

Branches are equipped with kiosks that encourage guests to access online banking services, as well as connection to the Internet for additional financial services, and customer convenience. Employees help members sign up for online services at the kiosks powered by Aerohive, and guests can access the Andrews Federal SmartSuite apps with their own mobile devices. Andrews Federal assigns guests to a specific SSID at each branch location, enabling greater security for the financial provider. The company will soon open a new branch adjacent to a Walmart store in Washington, D.C. and hopes to offer Wi-Fi to visitors at the branch.

Andrews Federal uses HiveManager Online, easily monitoring and configuring its network from the cloud, with the ability to make changes and schedule configurations for its European operations.

At its headquarters location, the Board of Directors and other corporate employees can now access the network through mobile devices. Recently, the company underwent a renovation and was temporarily located in a neighboring building for over a year, using Aerohive APs as the primary access point to the corporate network.

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